

# Online Marketplace for Smart Public Procurement (Healthcare Procurement on GeM) 10<sup>th</sup> March 2024



## Healthcare Categories : Brief Overview

Number of product categories -	1200+
Number of medicines (Reserved for Pharma CPSEs) -	103 (87 live categories)
Number of Medicines (for private manufacturer)-	334
Number of healthcare related service categories -	15+

### **Brief Overview of medical product categories**

- Medical Equipment's & Devices e.g., Ventilators, MRI, CT Scan, X-Ray, Ultrasound etc.
- Medical Devices e.g., Surgical Instruments
- Medical/Surgical Consumables
- Oxygen Gas and Accessories
- Categories related Covid-19
- Diagnostic Kits
- Dental Items
- Laboratory Measuring Equipment's/Consumables
- Hospital Furniture, Stretchers, Trolleys
- Medical Textile Items

# Healthcare Services Categories

- Monthly Ambulance Service (All Inclusive)
- Ambulance Service (Event based and short Term)
- Hiring of RT-PCR lab vans
- Healthcare sanitation service
- Refilling medical gases in cylinder
- Biomedical waste management service
- Healthcare Human Resource Outsourcing Service
- Rental / Leasing of Health ATM
- Healthcare Kitchen and Dietary Service
- Local Chemist Empanelment Service,
- Laundry Service
- Leasing of High Value Medical Equipment
- Rental Air Ambulance Service (Short Term Services)
- Hiring of Air Ambulance Service (Long Term Services)
- Customized AMC/CMC for Pre-owned Products
- Tele-Health Services
- Supply of Liquid Medical Oxygen (LMO)
- Supply, Installation and Commissioning of Liquid Medical Oxygen (LMO) Storage Tank and Supply of Liquid Medical Oxygen (LMO)

## Major Available Features & Functionalities on GeM

- Demand Aggregation
- Load based bidding (Total Cost of Ownership)
- Running Contract
- Forward auction
- Buy-Back feature
- Capacity based bidding
- Staggered delivery along with the feature to amend DP and Quantity
- Financial upload option
- ICT Payment Milestone 70 to 90 % selection enabled
- Buyer specific demonstration of products, “Technical Evaluation Report Upload” option
- Technical Evaluator role
- Provision of splitting in bid
- Single Packet bidding
- Transfer of Bid/ Re-allocation of duties of Secondary Buyers/Division of procurement process
- Unworkable L1
- Payment by Consignee
- Item wise Consignee wise L1

# Healthcare Categories creation process

- 1: Request received from Buyer with mentioned details
  - Generic technical parameters
  - Previous tenders, contracts and RC
  - Procurement potential
  - Mandatory Licenses, certifications and standards
- 2: Draft technical specification of category shared with Buyer & Seller for further discussion at Consultative Committee meeting (CCM). Major/Core discussion on
  - Technical parameters & options including packaging, labelling, shelf life, accessories etc
  - Mandatory Licenses, certifications and standards
  - Inclusion of Installation, commissioning & testing feature (ICT), CMC, Financial Upload option, price range, buy back option, total cost of ownership
- 3: Draft category technical parameter shared with buyer & seller for final comments/ feedback within 72 hours after CCM
- 4: Final category TP made live on portal
- 5: Seller would upload the catalog based on the procedure mentioned in quadrant policy

# Additional Specification Parameters

Additional Specification Parameters

Do You Want To Define Additional Specification Parameters?  Yes  No

**Add New Specification +**

Specification Parameter Name - (Max 255 Characters)	Bid Requirement (Allowed Values) - (Max 500 Characters)
mouse	Wireless

These extra parameters are being added with approval of Competent Authority as required for this specific Bid. I confirm participations and that these parameters do not override any of the parameters already available in the GeM category definition.

Save

Click here to add more parameters.

# Financial Document Required

Document Required From Seller  Yes  No

Do You Want To Give Exemption To Verified MSE?  Yes  No

Do You Want To Give Exemption To Verified Startups?  Yes  No

**Financial Document Required  Yes  No**

Please ensure Compliance of DoE OM dated 25.07.2016 in this regard. ([View Order](#))

Select "Yes" to enable Seller to upload PDF File as a part of the Financial Document.  
Buyer may Add Buyer Specific ATC Clause for Prices in the PDF Format as under  
Prices for the Spares/Consumables as provided in the PDF Upload by the Seller shall not be a part of L1 Evaluation. However such Prices shall be a part of the Contract document and will be valid for the entire contract period . Ordering of such individual items shall be handled offline by the Buyer(s).  
In order to include these prices in L1 Evaluation, Buyer(s) are advised to use BOQ based bidding in which such prices can be added in the BOQ Excel sheet (Either as Lumpsum or with definite Title/Description/Quantity if this is known to the Buyer already.)

Select "Yes" to enable Seller to upload a PDF as part of the Financial document. Seller to upload prices of spares/consumables as PDF. Refer to the tool tip for more details. Applicable for specific categories only.

## Healthcare Categories: Quality checks

### Quadrant policy

- Quadrant 1: Only OEMs
  - Quadrant 2: OEMs and their authorized reseller
  - Quadrant 3: OEMs and/or their Authorized Resellers concurrently
  - Quadrant 4: OEMs as well as by any Reseller also
- Mandatory certification, licenses, test reports & other specific certification to be mentioned/selected by seller during catalogue upload
- GeM is a trust-based system and self- declaration is the key, along with a strong automated process to penalize any deviant behavior on part of Sellers/ Buyers
- Any deviation occur while listing the products on GeM, at pre- contract stage, during bidding or at post contract stage on GeM. The mechanism for reporting and initiating action on such deviation has been detailed in the “Incident Management Policy”



# Healthcare Categories “Special Term & Conditions”

1: All Provisions of Drugs and Cosmetics Act, 1940 and Rules made there under as amended till date will always be applicable. This will include all notifications issued by Central Drugs Standard Control Organisation (CDSCO), Ministry of Health & Family Welfare (MoHFW) and Department of Pharmaceuticals (DOP), Ministry of Chemicals & Fertilizers time to time in this regard.

2: The sellers are registered on GeM based on self-declaration of valid Drug License, product certification, test reports etc. However, buyers must check and validate the details at their end for all applicable licenses and certifications e.g., validity and authenticity/genuineness of drug license, product certification, manufacturer certification/licenses, test reports etc.

# Healthcare Categories “Special Term & Conditions”

3: The price offered by the seller shall not, in any case exceed the DPCO controlled price, if any, fixed by the Central/State Government, the Maximum Retail Price (MRP) and the selling price. The seller must reduce the prices if there is any reduction in DPCO ceiling price, if any.

4: Any other Terms and Conditions which is not included or at variance with the conditions specified in STC/GTC, may be added by the buyer through Additional Terms and Conditions in the bid to ensure items are procured from authentic/validated source with appropriate and applicable quality. The above terms and conditions are in reverse order of precedence i.e., ATC shall supersede specific STC which shall supersede General Terms and Conditions (“GTC”), whenever there are any conflicting provisions.

# Incident Management Policy

Purpose of Incident management module is to improve adherence to T&C of GEM



Incidents can be created against

Order	Bid	Catalog
<ul style="list-style-type: none"><li>• Incident can be reported against order id</li><li>• Incidents can be created by buyer/seller/GEM-Admin/system against buyer/seller</li></ul>	<ul style="list-style-type: none"><li>• Incident can be created against BID ID</li><li>• Incident can be created against Seller or buyer by Buyer/admin or admin respectively</li></ul>	<ul style="list-style-type: none"><li>• These incidents are used to crowdsource marketplace sanitization</li><li>• Incident can be created by clicking on report this product button on incident page</li></ul>



**GeM**  
Government  
e Marketplace

Efficient • Transparent • Inclusive

**Thank You**

**75**   
**Azadi Ka**  
**Amrit Mahotsav**